



**UNIVERSITY OF NAIROBI**  
**COLLEGE OF EDUCATION AND EXTERNAL STUDIES**  
**FACULTY OF EXTERNAL STUDIES**  
**DEPARTMENT OF EXTRA-MURAL STUDIES**  
**NAIROBI & ENVIRONS**

Your Ref:

Main Campus  
Gadhi Wing, Ground

Floor

Our Ref:

P.O. Box 30197  
NAIROBI

Telephone: 334244 Ext. 120

**DIPLOMA IN BUSINESS MANAGEMENT**  
**PROVISIONAL TRANSCRIPT**

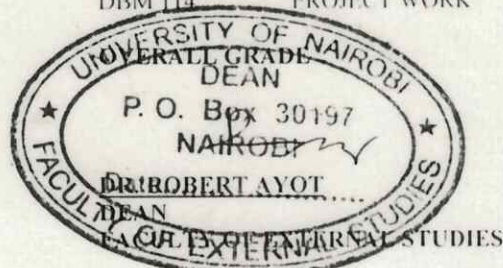
STUDENT NAME: JEMMINAH WAYUA KISELI  
 REGISTRATION NO: L123 760/2003

**SEMESTER I**

| <u>CODE</u> | <u>SUBJECT</u>                        | <u>GRADE</u> |
|-------------|---------------------------------------|--------------|
| DBM 101     | PERSONNEL MANAGEMENT AND INDUSTRIAL   | CREDIT       |
| DBM 105     | FUNDAMENTALS OF ACCOUNTING            | DISTINCTION  |
| DBM 107     | MARKETING MANAGEMENT                  | PASS         |
| DBM 109     | INTRODUCTION TO RESEARCH METHODS      | CREDIT       |
| DBM 111     | COMPUTER APPLICATIONS                 | CREDIT       |
| DBM 113     | QUANTITATIVE METHODS                  | CREDIT       |
| DBM 115     | INTRODUCTION TO INSURANCE AND BANKING | PASS         |

**SEMESTER II**

| <u>CODE</u> | <u>SUBJECT</u>                              | <u>GRADE</u> |
|-------------|---|--------------|
| DBM 102     | FINANCIAL MANAGEMENT                        | CREDIT       |
| DBM 103     | COMMERCIAL LAW                              | CREDIT       |
| DBM 104     | BUSINESS POLICY AND STRATEGIC PLANNING      | DISTINCTION  |
| DBM 106     | MARKETING PLANNING AND CONTROL              | CREDIT       |
| DBM 108     | HUMAN RESOURCE MANAGEMENT                   | DISTINCTION  |
| DBM 110     | PURCHASING AND SUPPLIES                     | DISTINCTION  |
| DBM 112     | MATERIAL PRODUCTION, CONTROL AND MANAGEMENT | CREDIT       |
| DBM 114     | PROJECT WORK                                | DISTINCTION  |
|             |   | CREDIT       |



|               |   |             |
|---------------|---|-------------|
| 70% AND ABOVE | - | DISTINCTION |
| 69% TO 55%    | - | CREDIT      |
| 40% TO 54%    | - | PASS        |
| 39% AND BELOW | - | FAIL        |

